

Kelso Longview Chamber of Commerce
Profit & Loss Budget Overview
 January through December 2024

| | Jan 23 | Feb 23 | Mar 23 | Apr 23 |
|------------------------------------|---------------|---------------|---------------|---------------|
| Ordinary Income/Expense | | | | |
| Income | | | | |
| Administrative Fees | | | | |
| Kelso Visitor Center | 5,821.25 | 5,821.25 | 5,821.25 | 5,821.25 |
| Total Administrative Fees | 5,821.25 | 5,821.25 | 5,821.25 | 5,821.25 |
| Advertising Revenue | | | | |
| Area Fun Guide | 0.00 | 0.00 | 0.00 | 0.00 |
| Business Connection | 1,752.50 | 1,652.50 | 1,552.50 | 1,852.50 |
| Member 2 Member Mailing | 0.00 | 0.00 | 0.00 | 0.00 |
| Membership Directory | 0.00 | 0.00 | 0.00 | 33,369.50 |
| Outdoor Advertising | 90.00 | 90.00 | 90.00 | 90.00 |
| Total Advertising Revenue | 1,842.50 | 1,742.50 | 1,642.50 | 35,312.00 |
| Community Involvement | | | | |
| Ambassador Committee | 0.00 | 0.00 | 0.00 | 0.00 |
| Total Community Involvement | 0.00 | 0.00 | 0.00 | 0.00 |
| Education foundation | | | | |
| April | 0.00 | 0.00 | 0.00 | 1,978.00 |
| Feburary | 0.00 | 3,553.20 | 0.00 | 0.00 |
| LCP - Passport | 0.00 | 0.00 | 0.00 | 0.00 |
| March | 0.00 | 0.00 | 1,190.00 | 0.00 |
| October | 0.00 | 0.00 | 0.00 | 0.00 |
| September | 0.00 | 0.00 | 0.00 | 0.00 |
| Education foundation - Other | 0.00 | 0.00 | 0.00 | 0.00 |
| Total Education foundation | 0.00 | 3,553.20 | 1,190.00 | 1,978.00 |
| Membership Dues | 10,393.96 | 16,561.96 | 15,494.47 | 9,489.97 |
| Other Revenue, Net | | | | |
| Education Committee | 0.00 | 0.00 | 0.00 | 0.00 |
| Membership Meetings | 0.00 | 0.00 | 0.00 | 0.00 |
| Miscellaneous Revenue | 3.71 | 44.69 | 438.90 | 63.09 |
| Visitor Center Sales | 167.44 | 9.45 | 281.51 | 198.54 |
| Other Revenue, Net - Other | 0.00 | 0.00 | 0.00 | 0.00 |
| Total Other Revenue, Net | 171.15 | 54.14 | 720.41 | 261.63 |
| Special Events - Revenue | | | | |
| BAH - April | 0.00 | 0.00 | 1.66 | 405.00 |
| BAH - August | 0.00 | 0.00 | 0.00 | 0.00 |
| BAH - December | 0.00 | 0.00 | 0.00 | 0.00 |
| BAH - February | 0.00 | 315.00 | 0.00 | 0.00 |
| BAH - January | 0.00 | 0.00 | 0.00 | 0.00 |
| BAH - July | 0.00 | 0.00 | 0.00 | 0.00 |
| BAH - June | 0.00 | 0.00 | 0.00 | 0.00 |
| BAH - March | 0.00 | 0.00 | 475.00 | 0.00 |

| | <u>Jan 23</u> | <u>Feb 23</u> | <u>Mar 23</u> | <u>Apr 23</u> |
|---------------------------------------|-------------------|------------------|------------------|------------------|
| BAH - May | 0.00 | 0.00 | 0.00 | 0.00 |
| BAH - November | 0.00 | 0.00 | 0.00 | 0.00 |
| BAH - October | 0.00 | 0.00 | 0.00 | 0.00 |
| BAH - September | 0.00 | 0.00 | 0.00 | 0.00 |
| Bingo | 0.00 | 0.00 | 0.00 | 0.00 |
| Boot Camp-Income | 0.00 | 0.00 | 2,850.00 | 200.00 |
| Business After Hours{90} | 0.00 | 0.00 | 0.00 | 0.00 |
| Career Fair | 0.00 | 0.00 | 0.00 | 0.00 |
| Golf Tournament | 0.00 | 0.00 | 0.00 | 0.00 |
| Jingle All The Way 5k | 0.00 | 0.00 | 0.00 | 0.00 |
| Pillars of Strength | 0.00 | 0.00 | 0.00 | 0.00 |
| QM- June | 0.00 | 0.00 | 0.00 | 0.00 |
| QM-October | 0.00 | 0.00 | 0.00 | 0.00 |
| QM - June | 0.00 | 0.00 | 0.00 | 0.00 |
| QM - March | 25.00 | 0.00 | 2,325.00 | 0.00 |
| QM - Nov | 0.00 | 0.00 | 0.00 | 0.00 |
| QM - November | 0.00 | 0.00 | 0.00 | 0.00 |
| QM - September | 0.00 | 0.00 | 0.00 | 0.00 |
| sQuatch Fest | 83,691.99 | 0.00 | 0.00 | 0.00 |
| Total Special Events - Revenue | <u>83,716.99</u> | <u>315.00</u> | <u>5,651.66</u> | <u>605.00</u> |
| Total Income | <u>101,945.85</u> | <u>28,048.05</u> | <u>30,520.29</u> | <u>53,467.85</u> |
| Gross Profit | 101,945.85 | 28,048.05 | 30,520.29 | 53,467.85 |
| Expense | | | | |
| Committees | | | | |
| Ambassador Committee | 512.30 | 32.29 | 0.00 | 0.00 |
| Government Affairs/Legislative | 0.00 | 0.00 | 0.00 | 0.00 |
| Total Committees | <u>512.30</u> | <u>32.29</u> | <u>0.00</u> | <u>0.00</u> |
| Donation | 0.00 | 0.00 | 551.41 | 300.00 |
| Dues & Subscriptions | | | | |
| AWB Dues | 0.00 | 500.00 | 0.00 | 0.00 |
| Chamber Master | 0.00 | 0.00 | 0.00 | 0.00 |
| COG Dues | 0.00 | 0.00 | 593.00 | 0.00 |
| Constant Contact | 0.00 | 0.00 | 0.00 | 0.00 |
| Other/Dues | 315.30 | 317.65 | 392.65 | 635.06 |
| US Chamber Dues | 0.00 | 0.00 | 0.00 | 0.00 |
| WACE Dues | 0.00 | 0.00 | 0.00 | 0.00 |
| WCCE Dues | 575.00 | 0.00 | 0.00 | 0.00 |
| Dues & Subscriptions - Other | 0.00 | 0.00 | 0.00 | 0.00 |
| Total Dues & Subscriptions | <u>890.30</u> | <u>817.65</u> | <u>985.65</u> | <u>635.06</u> |
| Employee Compensation | | | | |
| Commissions | 330.50 | 1,830.50 | 330.50 | 330.50 |
| Fica/Medicare | 1,412.32 | 1,470.88 | 1,397.13 | 1,397.13 |
| Paid Family and Medical Leave | 63.47 | 66.03 | 70.86 | 63.09 |
| Salaries | 15,383.09 | 15,119.29 | 15,677.93 | 15,608.68 |

| | Jan 23 | Feb 23 | Mar 23 | Apr 23 |
|---|---------------|---------------|---------------|---------------|
| Salaries - VIC | 2,750.00 | 2,277.39 | 2,254.75 | 2,324.00 |
| Simple IRA Match | 519.39 | 562.16 | 517.16 | 517.17 |
| State & Federal Unemployment | 39.47 | 44.21 | 42.01 | 42.01 |
| Total Employee Compensation | 20,498.24 | 21,370.46 | 20,290.34 | 20,282.58 |
| Government Affairs - Expense | 0.00 | 0.00 | 0.00 | 44.30 |
| LCP - Expense | 0.00 | 0.00 | 69.17 | 0.00 |
| Membership Services | | | | |
| Ambassador Committee | 0.00 | 0.00 | 0.00 | 18.32 |
| membership Development | 128.45 | 35.12 | 25.00 | 0.00 |
| Total Membership Services | 128.45 | 35.12 | 25.00 | 18.32 |
| Occupancy Expenses | | | | |
| Alarm Monitoring Service | 250.00 | 250.00 | 250.00 | 275.00 |
| Business License | 0.00 | 0.00 | 0.00 | 0.00 |
| Property Insurance | 120.84 | 120.84 | 120.84 | 120.84 |
| Property Taxes | 0.00 | 0.00 | 44.54 | 0.00 |
| Rent | 1,012.72 | 1,272.00 | 1,766.16 | 1,012.72 |
| Repairs & Maintenance | 237.06 | 0.00 | 0.00 | 0.00 |
| Utilities | | | | |
| Electricity | 304.81 | 422.62 | 365.93 | 301.48 |
| Water/Sewer/Garbage | 233.11 | 0.00 | 239.88 | 0.00 |
| Total Utilities | 537.92 | 422.62 | 605.81 | 301.48 |
| Total Occupancy Expenses | 2,158.54 | 2,065.46 | 2,787.35 | 1,710.04 |
| Office Operations | | | | |
| Bank Charges | 490.92 | 1,103.64 | 302.23 | 359.40 |
| Board Meetings - Supplies | 123.00 | 230.75 | 200.36 | 144.81 |
| Computer Expenses | 570.00 | 570.22 | 570.22 | 598.11 |
| Copy Machine Maintenance | 712.98 | 570.22 | 722.46 | 598.11 |
| Depreciation Expense | 0.00 | 0.00 | 0.00 | 0.00 |
| Misc Operational Expenses | 0.00 | 0.00 | 0.00 | 0.00 |
| Office Supplies | 669.04 | 508.15 | 611.80 | 380.77 |
| Postage | | | | |
| Membership Directories | 0.00 | 0.00 | 0.00 | 0.00 |
| Regular | 116.06 | 74.73 | 69.45 | 69.45 |
| Postage - Other | 0.00 | 0.00 | 0.00 | 0.00 |
| Total Postage | 116.06 | 74.73 | 69.45 | 69.45 |
| Telephone{301} | 218.05 | 218.05 | 218.11 | 218.05 |
| Website Design | 0.00 | 0.00 | 150.00 | 0.00 |
| Total Office Operations | 2,900.05 | 3,275.76 | 2,844.63 | 2,368.70 |
| Officer & Director Insurance | | | | |
| Insurance | 610.00 | 0.00 | 0.00 | 0.00 |
| Total Officer & Director Insurance | 610.00 | 0.00 | 0.00 | 0.00 |
| Personnel Expenses | | | | |
| Auto Allowance - President | 200.00 | 200.00 | 200.00 | 200.00 |
| Employee Relations | 20.00 | 169.03 | 70.00 | 25.00 |

| | Jan 23 | Feb 23 | Mar 23 | Apr 23 |
|-------------------------------------|------------------|------------------|------------------|------------------|
| Meetings & Conf - President | 0.00 | 53.86 | 0.00 | 108.00 |
| Meetings & Conf - Staff | 39.48 | 48.91 | 100.94 | 87.95 |
| Meetings & Conf - Travel | 0.00 | 0.00 | 0.00 | 0.00 |
| Mileage - President | 0.00 | 34.00 | 67.00 | 100.50 |
| Mileage - Staff | 103.65 | 87.36 | 71.92 | 90.48 |
| Other Expenses - Staff | 0.00 | 251.79 | 0.00 | 0.00 |
| Total Personnel Expenses | 363.13 | 844.95 | 509.86 | 611.93 |
| Professional Fees | | | | |
| Payroll Preparation | 195.00 | 225.00 | 225.00 | 450.00 |
| Professional Fees - Other | 0.00 | 0.00 | 0.00 | 0.00 |
| Total Professional Fees | 195.00 | 225.00 | 225.00 | 450.00 |
| Publication Costs | | | | |
| Advertising | 0.00 | 497.00 | 420.00 | 420.00 |
| Area Fun Guide - E | 0.00 | 0.00 | 0.00 | 0.00 |
| Business Connection | 1,068.99 | 1,068.99 | 1,068.99 | 1,068.99 |
| Membership Directory | 0.00 | 0.00 | 0.00 | 13,742.81 |
| Total Publication Costs | 1,068.99 | 1,565.99 | 1,488.99 | 15,231.80 |
| Special Events | | | | |
| Bingo | 0.00 | 0.00 | 0.00 | 0.00 |
| Boot Camp-Expense | 0.00 | 0.00 | 428.47 | 67.64 |
| Business After Hours{247} | 0.00 | 0.00 | 60.00 | 0.00 |
| Career Fair | 0.00 | 0.00 | 0.00 | 0.00 |
| Golf Tournament Expense | 0.00 | 0.00 | 0.00 | 0.00 |
| Holiday Mixer | 0.00 | 0.00 | 0.00 | 0.00 |
| Jingle All The Way 5k | 0.00 | 0.00 | 0.00 | 0.00 |
| Pillars of Strength B&E Awards | 0.00 | 0.00 | 0.00 | 0.00 |
| QM - June Meeting | 0.00 | 0.00 | 0.00 | 0.00 |
| QM - March Meeting | 0.00 | 0.00 | 1,365.72 | 0.00 |
| QM -NOV Expense | 0.00 | 0.00 | 0.00 | 0.00 |
| sQuatch Fest Expense | 45,184.56 | 3,820.36 | 584.06 | 0.00 |
| Total Special Events | 45,184.56 | 3,820.36 | 2,438.25 | 67.64 |
| Uncategorized Expenses | | | | |
| Education Foundation Donation | 0.00 | 3,553.20 | 1,390.00 | 1,978.00 |
| Total Uncategorized Expenses | 0.00 | 3,553.20 | 1,390.00 | 1,978.00 |
| VIC Expenses - | | | | |
| Visitor Center Product Costs | 0.00 | 0.00 | 0.00 | 46.70 |
| Total VIC Expenses - | 0.00 | 0.00 | 0.00 | 46.70 |
| Total Expense | 74,509.56 | 37,606.24 | 33,605.65 | 43,745.07 |
| Net Ordinary Income | 27,436.29 | -9,558.19 | -3,085.36 | 9,722.78 |
| Other Income/Expense | | | | |
| Other Income | | | | |
| Interest Income | 46.20 | 40.85 | 44.10 | 42.41 |
| Total Other Income | 46.20 | 40.85 | 44.10 | 42.41 |
| Other Expense | | | | |

| | <u>Jan 23</u> | <u>Feb 23</u> | <u>Mar 23</u> | <u>Apr 23</u> |
|------------------------------|-------------------------|-------------------------|-------------------------|------------------------|
| Allowance for Bad Debt | 455.00 | 327.00 | 455.00 | 1,230.00 |
| Capital Equipment -E | 0.00 | 0.00 | 0.00 | 0.00 |
| Reconciliation Discrepancies | 0.00 | 0.00 | 0.00 | 0.00 |
| Total Other Expense | <u>455.00</u> | <u>327.00</u> | <u>455.00</u> | <u>1,230.00</u> |
| Net Other Income | <u>-408.80</u> | <u>-286.15</u> | <u>-410.90</u> | <u>-1,187.59</u> |
| Net Income | <u><u>27,027.49</u></u> | <u><u>-9,844.34</u></u> | <u><u>-3,496.26</u></u> | <u><u>8,535.19</u></u> |

Kelso Longview Chamber of Commerce
Profit & Loss Budget Overview
 January through December 2024

| | <u>May 23</u> | <u>Jun 23</u> | <u>Jul 23</u> | <u>Aug 23</u> |
|------------------------------------|------------------|-----------------|-----------------|-----------------|
| Ordinary Income/Expense | | | | |
| Income | | | | |
| Administrative Fees | | | | |
| Kelso Visitor Center | 5,821.25 | 5,900.70 | 5,821.25 | 5,892.19 |
| Total Administrative Fees | <u>5,821.25</u> | <u>5,900.70</u> | <u>5,821.25</u> | <u>5,892.19</u> |
| Advertising Revenue | | | | |
| Area Fun Guide | 13,904.00 | 0.00 | 0.00 | 0.00 |
| Business Connection | 1,552.50 | 1,752.50 | 1,752.50 | 1,952.50 |
| Member 2 Member Mailing | 0.00 | 0.00 | 0.00 | 0.00 |
| Membership Directory | 0.00 | 0.00 | 0.00 | 0.00 |
| Outdoor Advertising | 90.00 | 90.00 | 90.00 | 90.00 |
| Total Advertising Revenue | <u>15,546.50</u> | <u>1,842.50</u> | <u>1,842.50</u> | <u>2,042.50</u> |
| Community Involvement | | | | |
| Ambassador Committee | 0.00 | 0.00 | 0.00 | 80.00 |
| Total Community Involvement | <u>0.00</u> | <u>0.00</u> | <u>0.00</u> | <u>80.00</u> |
| Education foundation | | | | |
| April | 0.00 | 0.00 | 0.00 | 0.00 |
| Feburary | 0.00 | 0.00 | 0.00 | 0.00 |
| LCP - Passport | 0.00 | 0.00 | 0.00 | 0.00 |
| March | 0.00 | 0.00 | 0.00 | 0.00 |
| October | 0.00 | 0.00 | 0.00 | 0.00 |
| September | 0.00 | 0.00 | 0.00 | 0.00 |
| Education foundation - Other | 0.00 | 0.00 | 0.00 | 0.00 |
| Total Education foundation | <u>0.00</u> | <u>0.00</u> | <u>0.00</u> | <u>0.00</u> |
| Membership Dues | 11,248.97 | 9,544.99 | 10,765.65 | 15,402.81 |
| Other Revenue, Net | | | | |
| Education Committee | 0.00 | 0.00 | 0.00 | 0.00 |
| Membership Meetings | 0.00 | 0.00 | 0.00 | 0.00 |
| Miscellaneous Revenue | 6.96 | 3.17 | 3.16 | 2.98 |
| Visitor Center Sales | 293.51 | 153.53 | 197.15 | 235.85 |
| Other Revenue, Net - Other | 0.00 | 0.00 | 0.00 | 0.00 |
| Total Other Revenue, Net | <u>300.47</u> | <u>156.70</u> | <u>200.31</u> | <u>238.83</u> |
| Special Events - Revenue | | | | |
| BAH - April | 0.00 | 0.00 | 0.00 | 0.00 |
| BAH - August | 0.00 | 0.00 | 0.00 | 315.00 |
| BAH - December | 0.00 | 0.00 | 0.00 | 0.00 |
| BAH - February | 0.00 | 0.00 | 0.00 | 0.00 |
| BAH - January | 0.00 | 0.00 | 0.00 | 0.00 |
| BAH - July | 0.00 | 0.00 | 840.00 | 0.00 |
| BAH - June | 0.00 | 1,060.00 | 0.00 | 0.00 |
| BAH - March | 0.00 | 0.00 | 0.00 | 0.00 |

| | May 23 | Jun 23 | Jul 23 | Aug 23 |
|---------------------------------------|------------------|------------------|------------------|------------------|
| BAH - May | 700.00 | 0.00 | 0.00 | 0.00 |
| BAH - November | 0.00 | 0.00 | 0.00 | 0.00 |
| BAH - October | 0.00 | 0.00 | 0.00 | 0.00 |
| BAH - September | 0.00 | 0.00 | 0.00 | 0.00 |
| Bingo | 0.00 | 0.00 | 0.00 | 14,438.80 |
| Boot Camp-Income | 800.00 | 800.00 | 0.00 | 0.00 |
| Business After Hours{90} | 0.00 | 0.00 | 0.00 | 0.00 |
| Career Fair | 0.00 | 0.00 | 0.00 | 0.00 |
| Golf Tournament | 0.00 | 34,875.00 | 0.00 | 0.00 |
| Jingle All The Way 5k | 0.00 | 0.00 | 0.00 | 0.00 |
| Pillars of Strength | 12,610.00 | 0.00 | 0.00 | 0.00 |
| QM- June | 0.00 | 230.00 | 0.00 | 0.00 |
| QM-October | 0.00 | 0.00 | 0.00 | 0.00 |
| QM - June | 0.00 | 1,530.00 | 0.00 | 0.00 |
| QM - March | 0.00 | 0.00 | 0.00 | 0.00 |
| QM - Nov | 0.00 | 0.00 | 0.00 | 0.00 |
| QM - November | 0.00 | 0.00 | 0.00 | 0.00 |
| QM - September | 0.00 | 0.00 | 0.00 | 0.00 |
| sQuatch Fest | 0.00 | 0.00 | 0.00 | 0.00 |
| Total Special Events - Revenue | 14,110.00 | 38,495.00 | 840.00 | 14,753.80 |
| Total Income | 47,027.19 | 55,939.89 | 19,469.71 | 38,410.13 |
| Gross Profit | 47,027.19 | 55,939.89 | 19,469.71 | 38,410.13 |
| Expense | | | | |
| Committees | | | | |
| Ambassador Committee | 32.43 | 8.00 | 0.00 | 0.00 |
| Government Affairs/Legislative | 0.00 | 0.00 | 0.00 | 0.00 |
| Total Committees | 32.43 | 8.00 | 0.00 | 0.00 |
| Donation | 74.56 | 29.84 | 645.62 | 47.87 |
| Dues & Subscriptions | | | | |
| AWB Dues | 0.00 | 0.00 | 0.00 | 0.00 |
| Chamber Master | 0.00 | 0.00 | 451.38 | 451.38 |
| COG Dues | 0.00 | 0.00 | 0.00 | 0.00 |
| Constant Contact | 0.00 | 0.00 | 279.73 | 0.00 |
| Other/Dues | 273.76 | 1,011.01 | 53.64 | 0.00 |
| US Chamber Dues | 0.00 | 0.00 | 0.00 | 0.00 |
| WACE Dues | 0.00 | 0.00 | 0.00 | 430.00 |
| WCCE Dues | 0.00 | 0.00 | 0.00 | 0.00 |
| Dues & Subscriptions - Other | 0.00 | 0.00 | 0.00 | 53.72 |
| Total Dues & Subscriptions | 273.76 | 1,011.01 | 784.75 | 935.10 |
| Employee Compensation | | | | |
| Commissions | 6,142.10 | 370.50 | 370.50 | 370.50 |
| Fica/Medicare | 1,905.83 | 1,479.15 | 1,185.22 | 1,498.37 |
| Paid Family and Medical Leave | 74.43 | 74.81 | 82.15 | 80.02 |
| Salaries | 15,534.48 | 15,723.18 | 16,274.04 | 15,559.96 |

| | May 23 | Jun 23 | Jul 23 | Aug 23 |
|---|---------------|---------------|---------------|---------------|
| Salaries - VIC | 3,236.00 | 3,241.50 | 3,165.00 | 3,656.00 |
| Simple IRA Match | 683.28 | 518.36 | 850.81 | 513.90 |
| State & Federal Unemployment | 57.31 | 44.47 | 45.57 | 41.82 |
| Total Employee Compensation | 27,633.43 | 21,451.97 | 21,973.29 | 21,720.57 |
| Government Affairs - Expense | 0.00 | 0.00 | 38.33 | 77.05 |
| LCP - Expense | 0.00 | 0.00 | 0.00 | 0.00 |
| Membership Services | | | | |
| Ambassador Committee | 0.00 | 0.00 | 90.53 | 328.71 |
| membership Development | 0.00 | 0.00 | 0.00 | 775.18 |
| Total Membership Services | 0.00 | 0.00 | 90.53 | 1,103.89 |
| Occupancy Expenses | | | | |
| Alarm Monitoring Service | 275.00 | 388.35 | 275.00 | 275.00 |
| Business License | 10.00 | 20.00 | 0.00 | 0.00 |
| Property Insurance | 120.83 | 120.83 | 120.83 | 120.83 |
| Property Taxes | 0.00 | 0.00 | 0.00 | 0.00 |
| Rent | 2,025.44 | 1,012.72 | 1,012.72 | 1,012.72 |
| Repairs & Maintenance | 0.00 | 0.00 | 0.00 | 0.00 |
| Utilities | | | | |
| Electricity | 0.00 | 270.46 | 296.99 | 0.00 |
| Water/Sewer/Garbage | 239.88 | 0.00 | 239.88 | 0.00 |
| Total Utilities | 239.88 | 270.46 | 536.87 | 0.00 |
| Total Occupancy Expenses | 2,671.15 | 1,812.36 | 1,945.42 | 1,408.55 |
| Office Operations | | | | |
| Bank Charges | 744.51 | 541.61 | 612.62 | 408.53 |
| Board Meetings - Supplies | 100.38 | 425.06 | 785.73 | 119.37 |
| Computer Expenses | 557.79 | 1,173.91 | 603.68 | 616.11 |
| Copy Machine Maintenance | 557.80 | 1,422.51 | 603.69 | 616.11 |
| Depreciation Expense | 0.00 | 0.00 | 0.00 | 0.00 |
| Misc Operational Expenses | 0.00 | 0.00 | 0.00 | 0.00 |
| Office Supplies | 678.08 | 316.86 | 400.64 | 415.16 |
| Postage | | | | |
| Membership Directories | 81.80 | 58.40 | 0.00 | 29.95 |
| Regular | 72.57 | 69.45 | 69.45 | 72.81 |
| Postage - Other | 0.00 | 0.00 | 0.00 | 0.00 |
| Total Postage | 154.37 | 127.85 | 69.45 | 102.76 |
| Telephone{301} | 218.18 | 218.05 | 218.05 | 218.05 |
| Website Design | 60.00 | 0.00 | 0.00 | 0.00 |
| Total Office Operations | 3,071.11 | 4,225.85 | 3,293.86 | 2,496.09 |
| Officer & Director Insurance | | | | |
| Insurance | 310.00 | 0.00 | 310.00 | 0.00 |
| Total Officer & Director Insurance | 310.00 | 0.00 | 310.00 | 0.00 |
| Personnel Expenses | | | | |
| Auto Allowance - President | 200.00 | 200.00 | 200.00 | 200.00 |
| Employee Relations | 0.00 | 50.81 | 25.00 | 158.97 |

| | May 23 | Jun 23 | Jul 23 | Aug 23 |
|---|-------------------|------------------|-------------------|------------------|
| Meetings & Conf - President | 53.00 | 43.53 | 99.02 | 508.99 |
| Meetings & Conf - Staff | 125.68 | 92.88 | 51.10 | 65.49 |
| Meetings & Conf - Travel | 0.00 | 0.00 | 0.00 | 0.00 |
| Mileage - President | 52.00 | 58.00 | 0.00 | 0.00 |
| Mileage - Staff | 176.32 | 123.97 | 151.71 | 117.78 |
| Other Expenses - Staff | 0.00 | 0.00 | 0.00 | 0.00 |
| Total Personnel Expenses | 607.00 | 569.19 | 526.83 | 1,051.23 |
| Professional Fees | | | | |
| Payroll Preparation | 225.00 | 225.00 | 225.00 | 225.00 |
| Professional Fees - Other | 0.00 | 0.00 | 0.00 | 2,255.00 |
| Total Professional Fees | 225.00 | 225.00 | 225.00 | 2,480.00 |
| Publication Costs | | | | |
| Advertising | 77.00 | 77.00 | 80.00 | 77.00 |
| Area Fun Guide - E | 13,328.96 | 0.00 | 0.00 | 0.00 |
| Business Connection | 1,068.99 | 1,069.99 | 1,068.99 | 1,068.99 |
| Membership Directory | 0.00 | 0.00 | 0.00 | 0.00 |
| Total Publication Costs | 14,474.95 | 1,146.99 | 1,148.99 | 1,145.99 |
| Special Events | | | | |
| Bingo | 0.00 | 0.00 | 0.00 | 4,888.09 |
| Boot Camp-Expense | 640.37 | 65.50 | 0.00 | 0.00 |
| Business After Hours{247} | 60.00 | 60.00 | 60.00 | 60.00 |
| Career Fair | 0.00 | 0.00 | 0.00 | 0.00 |
| Golf Tournament Expense | 0.00 | 17,760.32 | 0.00 | 0.00 |
| Holiday Mixer | 0.00 | 0.00 | 0.00 | 0.00 |
| Jingle All The Way 5k | 0.00 | 0.00 | 0.00 | 0.00 |
| Pillars of Strength B&E Awards | 15,322.96 | 0.00 | 0.00 | 0.00 |
| QM - June Meeting | 0.00 | 1,207.58 | 0.00 | 0.00 |
| QM - March Meeting | 0.00 | 0.00 | 0.00 | 0.00 |
| QM -NOV Expense | 0.00 | 0.00 | 0.00 | 0.00 |
| sQuatch Fest Expense | 0.00 | 0.00 | 0.00 | 0.00 |
| Total Special Events | 16,023.33 | 19,093.40 | 60.00 | 4,948.09 |
| Uncategorized Expenses | | | | |
| Education Foundation Donation | 0.00 | 0.00 | 0.00 | 0.00 |
| Total Uncategorized Expenses | 0.00 | 0.00 | 0.00 | 0.00 |
| VIC Expenses - | | | | |
| Visitor Center Product Costs | 0.00 | 0.00 | 0.00 | 0.00 |
| Total VIC Expenses - | 0.00 | 0.00 | 0.00 | 0.00 |
| Total Expense | 65,396.72 | 49,573.61 | 31,042.62 | 37,414.43 |
| Net Ordinary Income | -18,369.53 | 6,366.28 | -11,572.91 | 995.70 |
| Other Income/Expense | | | | |
| Other Income | | | | |
| Interest Income | 41.99 | 40.03 | 40.95 | 40.96 |
| Total Other Income | 41.99 | 40.03 | 40.95 | 40.96 |
| Other Expense | | | | |

| | <u>May 23</u> | <u>Jun 23</u> | <u>Jul 23</u> | <u>Aug 23</u> |
|------------------------------|--------------------------|------------------------|--------------------------|----------------------|
| Allowance for Bad Debt | 1,050.00 | 1,496.32 | 825.00 | 625.00 |
| Capital Equipment -E | 0.00 | 0.00 | 173.24 | 173.24 |
| Reconciliation Discrepancies | 0.00 | 0.00 | 0.00 | 0.00 |
| Total Other Expense | <u>1,050.00</u> | <u>1,496.32</u> | <u>998.24</u> | <u>798.24</u> |
| Net Other Income | <u>-1,008.01</u> | <u>-1,456.29</u> | <u>-957.29</u> | <u>-757.28</u> |
| Net Income | <u><u>-19,377.54</u></u> | <u><u>4,909.99</u></u> | <u><u>-12,530.20</u></u> | <u><u>238.42</u></u> |

Kelso Longview Chamber of Commerce
Profit & Loss Budget Overview
 January through December 2024

| | <u>Sep 23</u> | <u>Oct 23</u> | <u>Nov 23</u> | <u>Dec 23</u> |
|------------------------------------|-----------------|-----------------|-----------------|-----------------|
| Ordinary Income/Expense | | | | |
| Income | | | | |
| Administrative Fees | | | | |
| Kelso Visitor Center | 5,826.70 | 5,821.25 | 5,821.25 | 5,821.25 |
| Total Administrative Fees | <u>5,826.70</u> | <u>5,821.25</u> | <u>5,821.25</u> | <u>5,821.25</u> |
| Advertising Revenue | | | | |
| Area Fun Guide | 0.00 | 0.00 | 0.00 | 0.00 |
| Business Connection | 1,260.00 | 2,048.10 | 2,192.50 | 2,200.60 |
| Member 2 Member Mailing | 0.00 | 0.00 | 0.00 | 0.00 |
| Membership Directory | 0.00 | 0.00 | 0.00 | 0.00 |
| Outdoor Advertising | 90.00 | 90.00 | 90.00 | 90.00 |
| Total Advertising Revenue | <u>1,350.00</u> | <u>2,138.10</u> | <u>2,282.50</u> | <u>2,290.60</u> |
| Community Involvement | | | | |
| Ambassador Committee | 0.00 | 0.00 | 0.00 | 0.00 |
| Total Community Involvement | <u>0.00</u> | <u>0.00</u> | <u>0.00</u> | <u>0.00</u> |
| Education foundation | | | | |
| April | 0.00 | 0.00 | 0.00 | 0.00 |
| Feburary | 0.00 | 0.00 | 0.00 | 0.00 |
| LCP - Passport | 0.00 | 0.00 | 0.00 | 0.00 |
| March | 0.00 | 0.00 | 0.00 | 0.00 |
| October | 0.00 | 0.00 | 0.00 | 0.00 |
| September | 3,015.00 | 2,305.00 | 0.00 | 0.00 |
| Education foundation - Other | 0.00 | 0.00 | 2,260.00 | 0.00 |
| Total Education foundation | <u>3,015.00</u> | <u>2,305.00</u> | <u>2,260.00</u> | <u>0.00</u> |
| Membership Dues | 7,548.31 | 15,635.31 | 16,232.69 | 11,220.37 |
| Other Revenue, Net | | | | |
| Education Committee | 0.00 | 0.00 | 0.00 | 0.00 |
| Membership Meetings | 0.00 | 0.00 | 0.00 | 0.00 |
| Miscellaneous Revenue | 3.20 | 5.83 | 4.56 | 100.00 |
| Visitor Center Sales | 499.21 | 176.96 | 17.30 | 110.42 |
| Other Revenue, Net - Other | 0.00 | 0.00 | 0.00 | 0.00 |
| Total Other Revenue, Net | <u>502.41</u> | <u>182.79</u> | <u>21.86</u> | <u>210.42</u> |
| Special Events - Revenue | | | | |
| BAH - April | 0.00 | 0.00 | 0.00 | 0.00 |
| BAH - August | 0.00 | 0.00 | 0.00 | 0.00 |
| BAH - December | 0.00 | 0.00 | 0.00 | 6,275.00 |
| BAH - February | 0.00 | 0.00 | 0.00 | 0.00 |
| BAH - January | 0.00 | 0.00 | 0.00 | 0.00 |
| BAH - July | 0.00 | 0.00 | 0.00 | 0.00 |
| BAH - June | 0.00 | 0.00 | 0.00 | 0.00 |
| BAH - March | 0.00 | 0.00 | 0.00 | 0.00 |

| | Sep 23 | Oct 23 | Nov 23 | Dec 23 |
|---------------------------------------|------------------|------------------|------------------|------------------|
| BAH - May | 0.00 | 0.00 | 0.00 | 0.00 |
| BAH - November | 0.00 | 0.00 | 1,000.00 | 0.00 |
| BAH - October | 0.00 | 540.00 | 0.00 | 0.00 |
| BAH - September | 720.00 | 0.00 | 0.00 | 0.00 |
| Bingo | 0.00 | 0.00 | 0.00 | 0.00 |
| Boot Camp-Income | 700.00 | 35.00 | 0.00 | 0.00 |
| Business After Hours{90} | 0.00 | 0.00 | 0.00 | 0.00 |
| Career Fair | 0.00 | 15,799.96 | 4,135.04 | 0.00 |
| Golf Tournament | 0.00 | 0.00 | 0.00 | 0.00 |
| Jingle All The Way 5k | 0.00 | 0.00 | -60.00 | 19,355.40 |
| Pillars of Strength | 0.00 | 0.00 | 0.00 | 0.00 |
| QM- June | 0.00 | 0.00 | 0.00 | 0.00 |
| QM-October | 0.00 | 0.00 | 0.00 | 0.00 |
| QM - June | 0.00 | 0.00 | 0.00 | 0.00 |
| QM - March | 0.00 | 0.00 | 0.00 | 0.00 |
| QM - Nov | 0.00 | 0.00 | 1,020.00 | 0.00 |
| QM - November | 0.00 | 0.00 | 210.00 | 0.00 |
| QM - September | 800.00 | 0.00 | 0.00 | 0.00 |
| sQuatch Fest | 0.00 | 0.00 | 0.00 | 0.00 |
| Total Special Events - Revenue | 2,220.00 | 16,374.96 | 6,305.04 | 25,630.40 |
| Total Income | 20,462.42 | 42,457.41 | 32,923.34 | 45,173.04 |
| Gross Profit | 20,462.42 | 42,457.41 | 32,923.34 | 45,173.04 |
| Expense | | | | |
| Committees | | | | |
| Ambassador Committee | 147.03 | 0.00 | 100.43 | 83.00 |
| Government Affairs/Legislative | 84.01 | 0.00 | 92.09 | 101.10 |
| Total Committees | 231.04 | 0.00 | 192.52 | 184.10 |
| Donation | 730.00 | 175.00 | 200.00 | 48.08 |
| Dues & Subscriptions | | | | |
| AWB Dues | 0.00 | 0.00 | 0.00 | 0.00 |
| Chamber Master | 0.00 | 1,193.07 | 451.38 | 0.00 |
| COG Dues | 0.00 | 593.00 | 0.00 | 0.00 |
| Constant Contact | 0.00 | 0.00 | 0.00 | 0.00 |
| Other/Dues | 53.72 | 53.72 | 282.73 | 60.72 |
| US Chamber Dues | 0.00 | 0.00 | 0.00 | 0.00 |
| WACE Dues | 0.00 | 0.00 | 0.00 | 75.00 |
| WCCE Dues | 0.00 | 0.00 | 0.00 | 0.00 |
| Dues & Subscriptions - Other | 0.00 | 0.00 | 0.00 | 0.00 |
| Total Dues & Subscriptions | 53.72 | 1,839.79 | 734.11 | 135.72 |
| Employee Compensation | | | | |
| Commissions | 390.50 | 390.50 | 890.50 | 1,850.50 |
| Fica/Medicare | 1,511.66 | 1,509.13 | 1,157.89 | 1,588.95 |
| Paid Family and Medical Leave | 84.99 | 72.66 | 79.84 | 68.11 |
| Salaries | 15,647.90 | 14,708.68 | 15,408.68 | 16,259.96 |

| | Sep 23 | Oct 23 | Nov 23 | Dec 23 |
|---|---------------|---------------|---------------|---------------|
| Salaries - VIC | 3,721.50 | 4,628.00 | 3,356.00 | 2,660.00 |
| Simple IRA Match | 523.42 | 518.96 | 879.70 | 558.30 |
| State & Federal Unemployment | 27.09 | 27.00 | 26.83 | 28.81 |
| Total Employee Compensation | 21,907.06 | 21,854.93 | 21,799.44 | 23,014.63 |
| Government Affairs - Expense | 0.00 | 94.72 | 18.15 | 0.00 |
| LCP - Expense | 0.00 | 0.00 | 0.00 | 0.00 |
| Membership Services | | | | |
| Ambassador Committee | 0.00 | 0.00 | 0.00 | 0.00 |
| membership Development | 54.00 | 62.38 | 0.00 | 0.00 |
| Total Membership Services | 54.00 | 62.38 | 0.00 | 0.00 |
| Occupancy Expenses | | | | |
| Alarm Monitoring Service | 388.35 | 0.00 | 550.00 | 388.35 |
| Business License | 20.00 | 0.00 | 0.00 | 0.00 |
| Property Insurance | 120.83 | 120.83 | 120.83 | 120.83 |
| Property Taxes | 0.00 | 0.00 | 0.00 | 0.00 |
| Rent | 1,012.72 | 1,012.72 | 1,012.72 | 1,012.72 |
| Repairs & Maintenance | 0.00 | 0.00 | 0.00 | 0.00 |
| Utilities | | | | |
| Electricity | 314.15 | 0.00 | 146.09 | 368.08 |
| Water/Sewer/Garbage | 0.00 | 0.00 | 46.10 | 239.88 |
| Total Utilities | 314.15 | 0.00 | 192.19 | 607.96 |
| Total Occupancy Expenses | 1,856.05 | 1,133.55 | 1,875.74 | 2,129.86 |
| Office Operations | | | | |
| Bank Charges | 701.83 | 836.34 | 670.52 | 657.65 |
| Board Meetings - Supplies | 231.88 | 1,340.01 | 142.00 | 730.68 |
| Computer Expenses | 603.69 | 634.16 | 603.69 | 0.00 |
| Copy Machine Maintenance | 1,117.79 | 634.17 | 603.68 | 0.00 |
| Depreciation Expense | 0.00 | 0.00 | 0.00 | 491.35 |
| Misc Operational Expenses | 0.00 | 0.00 | 0.00 | 0.00 |
| Office Supplies | 348.13 | 207.04 | 490.19 | 561.22 |
| Postage | | | | |
| Membership Directories | 0.00 | 0.00 | 0.00 | 0.00 |
| Regular | 50.00 | 69.45 | 69.45 | 0.00 |
| Postage - Other | 31.45 | 0.00 | 0.00 | 121.05 |
| Total Postage | 81.45 | 69.45 | 69.45 | 121.05 |
| Telephone{301} | 218.05 | 218.05 | 218.05 | 218.05 |
| Website Design | 0.00 | 0.00 | 0.00 | 166.24 |
| Total Office Operations | 3,302.82 | 3,939.22 | 2,797.58 | 2,946.24 |
| Officer & Director Insurance | | | | |
| Insurance | 310.00 | 0.00 | 0.00 | 0.00 |
| Total Officer & Director Insurance | 310.00 | 0.00 | 0.00 | 0.00 |
| Personnel Expenses | | | | |
| Auto Allowance - President | 200.00 | 200.00 | 0.00 | 200.00 |
| Employee Relations | 39.97 | 25.00 | 141.69 | 657.98 |

| | Sep 23 | Oct 23 | Nov 23 | Dec 23 |
|-------------------------------------|-------------------|------------------|------------------|------------------|
| Meetings & Conf - President | 28.10 | 83.52 | 577.24 | 357.00 |
| Meetings & Conf - Staff | 136.36 | 140.97 | 123.12 | 82.97 |
| Meetings & Conf - Travel | 0.00 | 224.63 | 0.00 | 0.00 |
| Mileage - President | 38.00 | 95.00 | 200.00 | 99.00 |
| Mileage - Staff | 114.81 | 226.70 | 97.34 | 40.45 |
| Other Expenses - Staff | 0.00 | 0.00 | 0.00 | 0.00 |
| Total Personnel Expenses | 557.24 | 995.82 | 1,139.39 | 1,437.40 |
| Professional Fees | | | | |
| Payroll Preparation | 225.00 | 225.00 | 225.00 | 225.00 |
| Professional Fees - Other | 0.00 | 0.00 | 0.00 | 0.00 |
| Total Professional Fees | 225.00 | 225.00 | 225.00 | 225.00 |
| Publication Costs | | | | |
| Advertising | 0.00 | 79.00 | 77.00 | 0.00 |
| Area Fun Guide - E | 0.00 | 0.00 | 0.00 | 0.00 |
| Business Connection | 1,068.99 | 1,068.99 | 1,068.99 | 1,068.99 |
| Membership Directory | 0.00 | 0.00 | 0.00 | 0.00 |
| Total Publication Costs | 1,068.99 | 1,147.99 | 1,145.99 | 1,068.99 |
| Special Events | | | | |
| Bingo | 1,139.90 | 0.00 | 0.00 | 0.00 |
| Boot Camp-Expense | 180.22 | 61.58 | 0.00 | 0.00 |
| Business After Hours{247} | 60.00 | 60.00 | 51.37 | 0.00 |
| Career Fair | 0.00 | 8,910.96 | 0.00 | 0.00 |
| Golf Tournament Expense | 0.00 | 0.00 | 0.00 | 0.00 |
| Holiday Mixer | 0.00 | 0.00 | 0.00 | 4,340.46 |
| Jingle All The Way 5k | 0.00 | 0.00 | 0.00 | 3,317.09 |
| Pillars of Strength B&E Awards | 0.00 | 0.00 | 89.00 | 44.50 |
| QM - June Meeting | 0.00 | 0.00 | 0.00 | 0.00 |
| QM - March Meeting | 0.00 | 0.00 | 0.00 | 0.00 |
| QM -NOV Expense | 0.00 | 0.00 | 1,663.68 | 0.00 |
| sQuatch Fest Expense | 0.00 | 0.00 | 0.00 | 0.00 |
| Total Special Events | 1,380.12 | 9,032.54 | 1,804.05 | 7,702.05 |
| Uncategorized Expenses | | | | |
| Education Foundation Donation | 3,015.00 | 2,305.00 | 2,320.00 | 1,000.00 |
| Total Uncategorized Expenses | 3,015.00 | 2,305.00 | 2,320.00 | 1,000.00 |
| VIC Expenses - | | | | |
| Visitor Center Product Costs | 1,262.18 | 0.00 | 46.47 | 0.00 |
| Total VIC Expenses - | 1,262.18 | 0.00 | 46.47 | 0.00 |
| Total Expense | 35,953.22 | 42,805.94 | 34,298.44 | 39,892.07 |
| Net Ordinary Income | -15,490.80 | -348.53 | -1,375.10 | 5,280.97 |
| Other Income/Expense | | | | |
| Other Income | | | | |
| Interest Income | 39.65 | 40.98 | 39.66 | 40.99 |
| Total Other Income | 39.65 | 40.98 | 39.66 | 40.99 |
| Other Expense | | | | |

| | Sep 23 | Oct 23 | Nov 23 | Dec 23 |
|-------------------------------------|-------------------|------------------|------------------|-----------------|
| Allowance for Bad Debt | 275.00 | 650.00 | 26.00 | 1,047.27 |
| Capital Equipment -E | 173.24 | 173.24 | 173.24 | 173.24 |
| Reconciliation Discrepancies | 10,025.00 | 0.00 | 0.00 | 0.00 |
| Total Other Expense | 10,473.24 | 823.24 | 199.24 | 1,220.51 |
| Net Other Income | -10,433.59 | -782.26 | -159.58 | -1,179.52 |
| Net Income | -25,924.39 | -1,130.79 | -1,534.68 | 4,101.45 |

Kelso Longview Chamber of Commerce
Profit & Loss Budget Overview
 January through December 2024

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11/21/2023

Accrual Basis

TOTAL

Jan - Dec 23

Ordinary Income/Expense

Income

Administrative Fees

Kelso Visitor Center 70,010.84

Total Administrative Fees 70,010.84

Advertising Revenue

Area Fun Guide 13,904.00

Business Connection 21,521.20

Member 2 Member Mailing 0.00

Membership Directory 33,369.50

Outdoor Advertising 1,080.00

Total Advertising Revenue 69,874.70

Community Involvement

Ambassador Committee 80.00

Total Community Involvement 80.00

Education foundation

April 1,978.00

Feburary 3,553.20

LCP - Passport 0.00

March 1,190.00

October 0.00

September 5,320.00

Education foundation - Other 2,260.00

Total Education foundation 14,301.20

Membership Dues 149,539.46

Other Revenue, Net

Education Committee 0.00

Membership Meetings 0.00

Miscellaneous Revenue 680.25

Visitor Center Sales 2,340.87

Other Revenue, Net - Other 0.00

Total Other Revenue, Net 3,021.12

Special Events - Revenue

BAH - April 406.66

BAH - August 315.00

BAH - December 6,275.00

BAH - February 315.00

BAH - January 0.00

BAH - July 840.00

BAH - June 1,060.00

BAH - March 475.00

| | TOTAL |
|---------------------------------------|---------------------|
| | Jan - Dec 23 |
| BAH - May | 700.00 |
| BAH - November | 1,000.00 |
| BAH - October | 540.00 |
| BAH - September | 720.00 |
| Bingo | 14,438.80 |
| Boot Camp-Income | 5,385.00 |
| Business After Hours{90} | 0.00 |
| Career Fair | 19,935.00 |
| Golf Tournament | 34,875.00 |
| Jingle All The Way 5k | 19,295.40 |
| Pillars of Strength | 12,610.00 |
| QM- June | 230.00 |
| QM-October | 0.00 |
| QM - June | 1,530.00 |
| QM - March | 2,350.00 |
| QM - Nov | 1,020.00 |
| QM - November | 210.00 |
| QM - September | 800.00 |
| sQuatch Fest | 83,691.99 |
| Total Special Events - Revenue | 209,017.85 |
| Total Income | 515,845.17 |
| Gross Profit | 515,845.17 |
| Expense | |
| Committees | |
| Ambassador Committee | 915.48 |
| Government Affairs/Legislative | 277.20 |
| Total Committees | 1,192.68 |
| Donation | 2,802.38 |
| Dues & Subscriptions | |
| AWB Dues | 500.00 |
| Chamber Master | 2,547.21 |
| COG Dues | 1,186.00 |
| Constant Contact | 279.73 |
| Other/Dues | 3,449.96 |
| US Chamber Dues | 0.00 |
| WACE Dues | 505.00 |
| WCCE Dues | 575.00 |
| Dues & Subscriptions - Other | 53.72 |
| Total Dues & Subscriptions | 9,096.62 |
| Employee Compensation | |
| Commissions | 13,597.60 |
| Fica/Medicare | 17,513.66 |
| Paid Family and Medical Leave | 880.46 |
| Salaries | 186,905.87 |

| | TOTAL |
|---|---------------------|
| | Jan - Dec 23 |
| Salaries - VIC | 37,270.14 |
| Simple IRA Match | 7,162.61 |
| State & Federal Unemployment | 466.60 |
| Total Employee Compensation | 263,796.94 |
| Government Affairs - Expense | 272.55 |
| LCP - Expense | 69.17 |
| Membership Services | |
| Ambassador Committee | 437.56 |
| membership Development | 1,080.13 |
| Total Membership Services | 1,517.69 |
| Occupancy Expenses | |
| Alarm Monitoring Service | 3,565.05 |
| Business License | 50.00 |
| Property Insurance | 1,450.00 |
| Property Taxes | 44.54 |
| Rent | 14,178.08 |
| Repairs & Maintenance | 237.06 |
| Utilities | |
| Electricity | 2,790.61 |
| Water/Sewer/Garbage | 1,238.73 |
| Total Utilities | 4,029.34 |
| Total Occupancy Expenses | 23,554.07 |
| Office Operations | |
| Bank Charges | 7,429.80 |
| Board Meetings - Supplies | 4,574.03 |
| Computer Expenses | 7,101.58 |
| Copy Machine Maintenance | 8,159.52 |
| Depreciation Expense | 491.35 |
| Misc Operational Expenses | 0.00 |
| Office Supplies | 5,587.08 |
| Postage | |
| Membership Directories | 170.15 |
| Regular | 802.87 |
| Postage - Other | 152.50 |
| Total Postage | 1,125.52 |
| Telephone{301} | 2,616.79 |
| Website Design | 376.24 |
| Total Office Operations | 37,461.91 |
| Officer & Director Insurance | |
| Insurance | 1,540.00 |
| Total Officer & Director Insurance | 1,540.00 |
| Personnel Expenses | |
| Auto Allowance - President | 2,200.00 |
| Employee Relations | 1,383.45 |

| | TOTAL |
|-------------------------------------|---------------------|
| | Jan - Dec 23 |
| Meetings & Conf - President | 1,912.26 |
| Meetings & Conf - Staff | 1,095.85 |
| Meetings & Conf - Travel | 224.63 |
| Mileage - President | 743.50 |
| Mileage - Staff | 1,402.49 |
| Other Expenses - Staff | 251.79 |
| Total Personnel Expenses | 9,213.97 |
| Professional Fees | |
| Payroll Preparation | 2,895.00 |
| Professional Fees - Other | 2,255.00 |
| Total Professional Fees | 5,150.00 |
| Publication Costs | |
| Advertising | 1,804.00 |
| Area Fun Guide - E | 13,328.96 |
| Business Connection | 12,828.88 |
| Membership Directory | 13,742.81 |
| Total Publication Costs | 41,704.65 |
| Special Events | |
| Bingo | 6,027.99 |
| Boot Camp-Expense | 1,443.78 |
| Business After Hours{247} | 471.37 |
| Career Fair | 8,910.96 |
| Golf Tournament Expense | 17,760.32 |
| Holiday Mixer | 4,340.46 |
| Jingle All The Way 5k | 3,317.09 |
| Pillars of Strength B&E Awards | 15,456.46 |
| QM - June Meeting | 1,207.58 |
| QM - March Meeting | 1,365.72 |
| QM -NOV Expense | 1,663.68 |
| sQuatch Fest Expense | 49,588.98 |
| Total Special Events | 111,554.39 |
| Uncategorized Expenses | |
| Education Foundation Donation | 15,561.20 |
| Total Uncategorized Expenses | 15,561.20 |
| VIC Expenses - | |
| Visitor Center Product Costs | 1,355.35 |
| Total VIC Expenses - | 1,355.35 |
| Total Expense | 525,843.57 |
| Net Ordinary Income | -9,998.40 |
| Other Income/Expense | |
| Other Income | |
| Interest Income | 498.77 |
| Total Other Income | 498.77 |
| Other Expense | |

| | TOTAL |
|------------------------------|---------------------|
| | Jan - Dec 23 |
| Allowance for Bad Debt | 8,461.59 |
| Capital Equipment -E | 1,039.44 |
| Reconciliation Discrepancies | 10,025.00 |
| Total Other Expense | 19,526.03 |
| Net Other Income | -19,027.26 |
| Net Income | -29,025.66 |